



RICHTECH — ROBOTICS —

INVESTOR PRESENTATION

December 2025

NASDAQ: RR

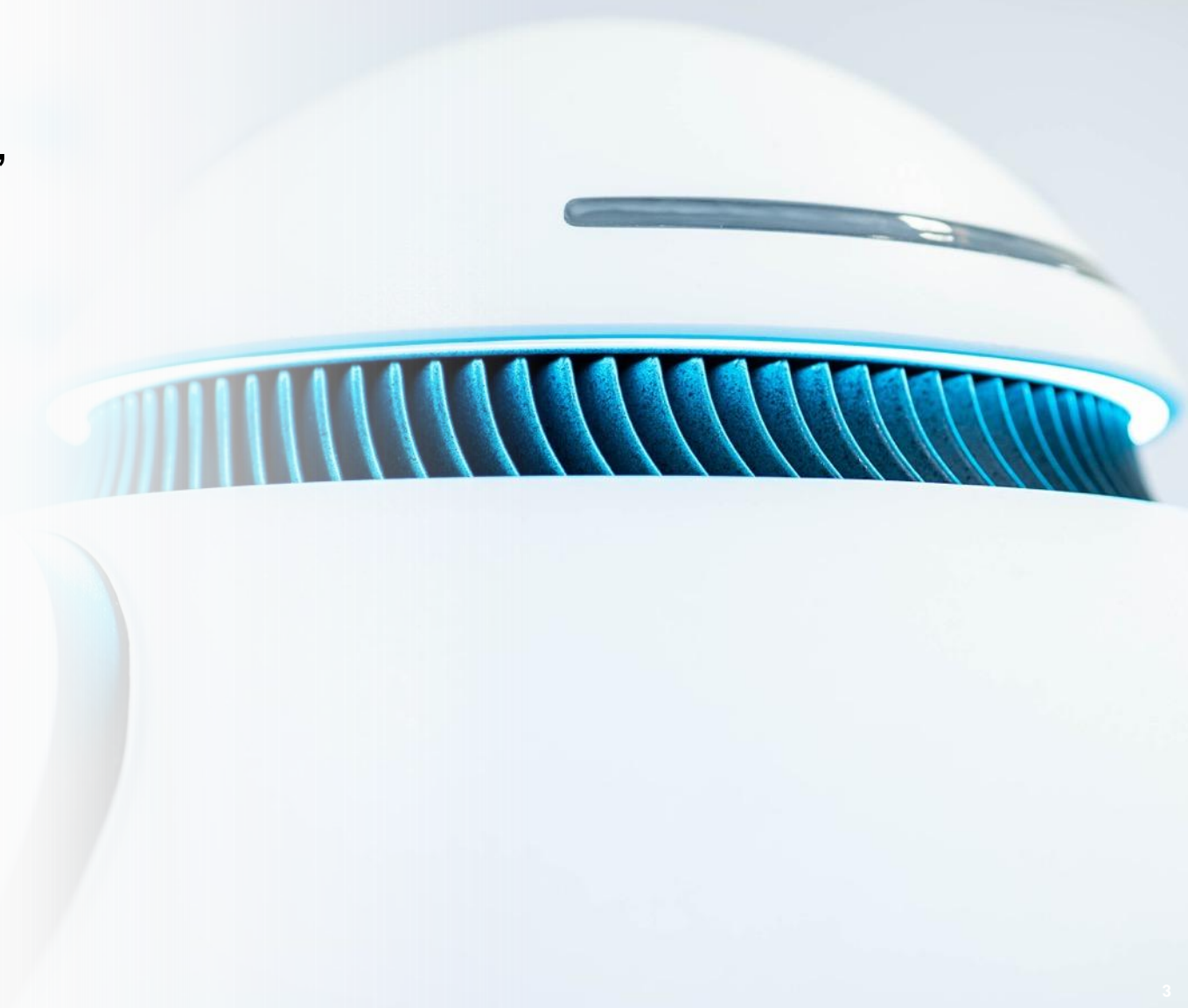
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ABOUT RICHTECH ROBOTICS

Richtech Robotics designs, develops, and commercializes service robots. The company provides businesses in the service sector with automated ecosystems that support their human workforces, addressing industry labor shortages and allowing them to increase their ROI and work more efficiently.



PRODUCT LINES

- Productivity robots ADAM and Scorpion provide efficient drink service with a side of WOW Factor
- Floor cleaning robots DUST-E S and DUST-E MX autonomously clean floors in retail, logistics, and office spaces
- Delivery robots Matradee Plus, Medbot, and Titan enhance productivity by autonomously delivering items as bottles of medicine and as large as palletized loads



INVESTMENT HIGHLIGHTS

- World's FIRST AI driven, total robotic solutions provider in hospitality & service sectors
- Model generates long term recurring revenue and fuels rapid growth
- Applications in multiple industry verticals
- AI-powered robotic solutions include:
 - Direct sales of service robots
 - Robots delivered via RaaS (Robot-as-a-Service) Model
 - Robot powered restaurant operations
- 400 customer installations and targeting 1,000+ locations by 2026
- Highly diversified \$230 billion addressable market



CUSTOMER ENDORSEMENT FAST ADOPTION AND MORE TO COME

BOYD GAMING[®]



cinépolis



MARKET IS CALLING



\$175.46 B

2030 projected
service robotics market

2025: \$71.91 B

2024: \$57.87

\$25.17 B

North America holds
the largest global share
of the service robotics
market at 35%.

Service Robotics Market

Market Size in USD Billion

CAGR 19.53%



Source : Mordor Intelligence



MARKET OPPORTUNITY

LABOR SHORTAGE IN THE SERVICE MARKET

- The service industry is grappling with significant labor shortages, with 38% of small business owners reporting unfilled job openings as of February 2025¹. Key sectors, including retail, leisure and hospitality, and professional services, are particularly affected
- To combat these shortages, businesses have been increasing wages. Average hourly earnings in private service-providing industries rose by approximately 3.7% from March 2024 to March 2025², reflecting efforts to attract and retain workers
- Despite these measures, many service businesses continue to face staffing challenges, as indicated by high job opening rates. For instance, the leisure and hospitality sector had a job openings rate of 5.5% in February 2025, compared to the national average of 4.5%³
- Richtech addresses these persistent labor issues by providing cost-effective automation solutions, including mobile delivery robots, intelligent commercial cooking systems, and cleaning robots, which help businesses maintain service quality and operational efficiency
- Under the new normal, commercial automation solutions, such as ADAM robotic stores and automatic vending robots, offer innovative ways to meet customer demands while mitigating labor constraints

INDUSTRY STATUS ACHIEVED SO FAR

- Over 400 robots installed globally
- The ADAM series of AI powered dual-arm collaborative robots: the only robot of its kind that has entered commercial operation

¹ NFIB Jobs Report, February 2025

² BLS Average Hourly Earnings, March 2025

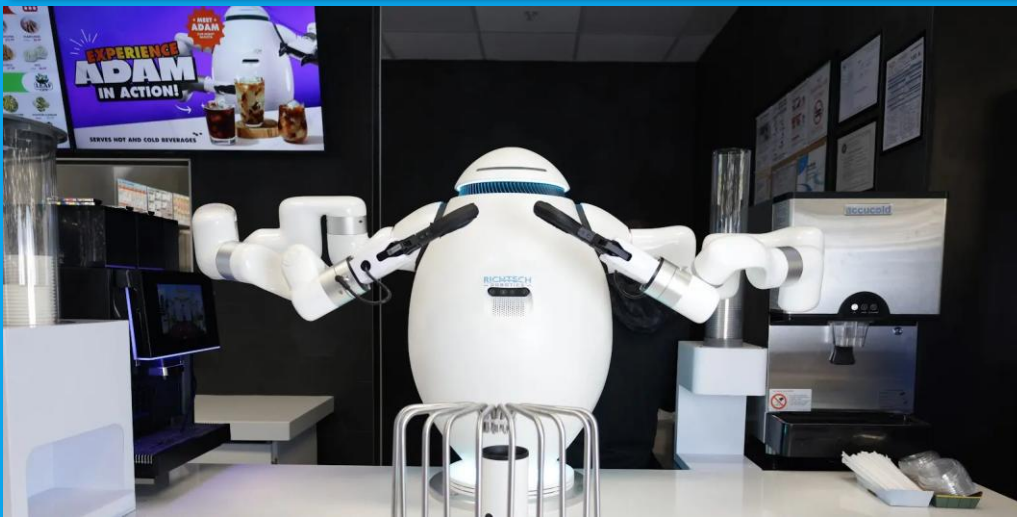
³ BLS JOLTS, February 2025



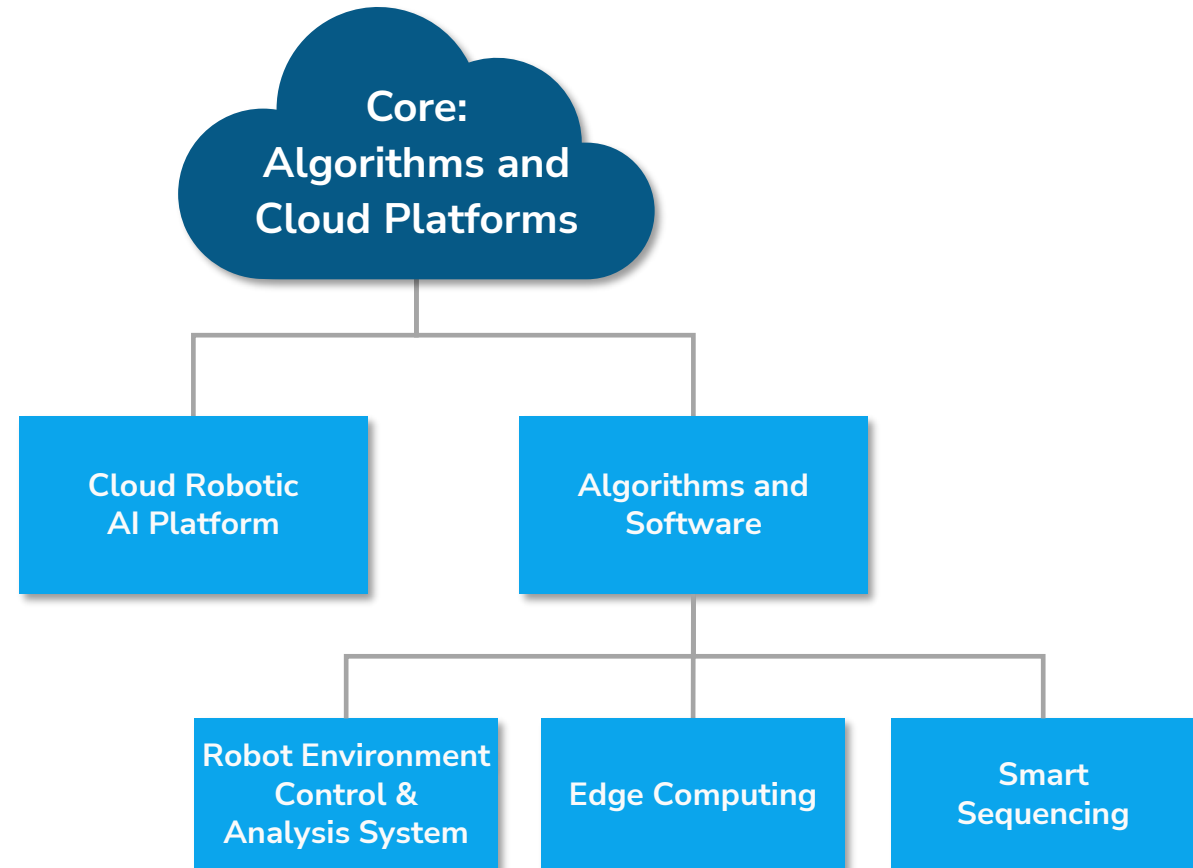
ADVANTAGE OF RICHTECH'S R&D

INTERNET OF ROBOTICS THINGS

- Cognitive Collaboration
- AI enriched voice commands
- Data Collection and Sharing
- Digital transformation



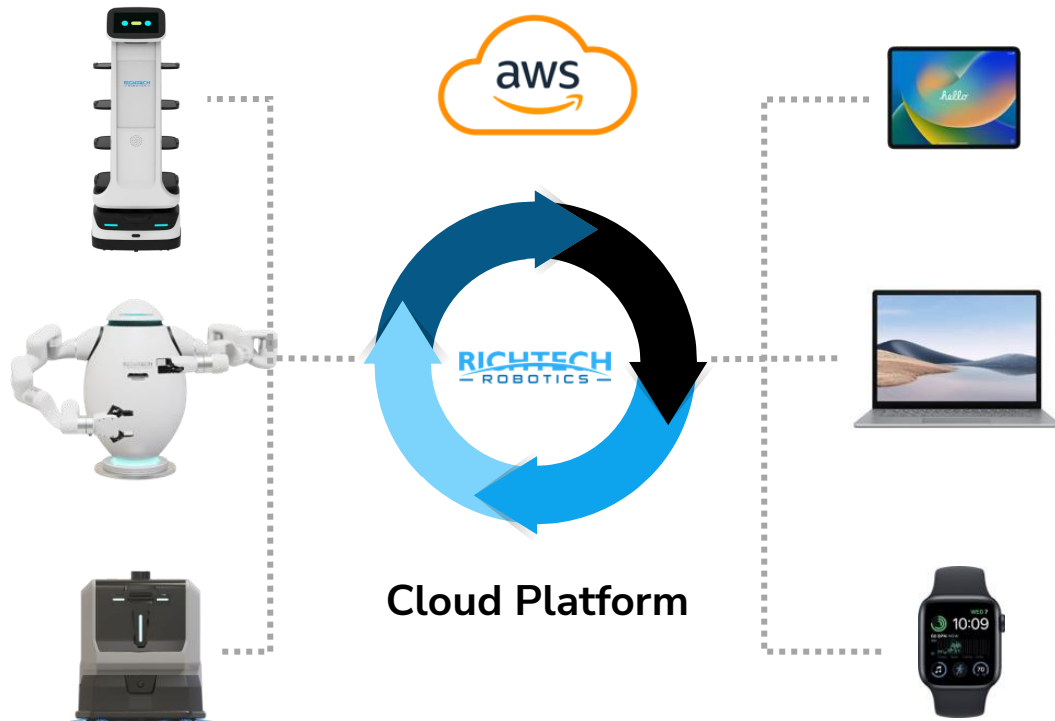
RICHTECH always insists on putting R&D innovation first:
Focus on AI algorithms and cloud management software



RICHTECH TECHNOLOGY APPLICATIONS

INTELLIGENT CLOUD PLATFORM

- AI driven multi-robot collaboration
- Encrypted data & communications management, cloud backup based on AWS platform
- Available on multiple platforms such as smartwatches, mobile phones, tablet or PC

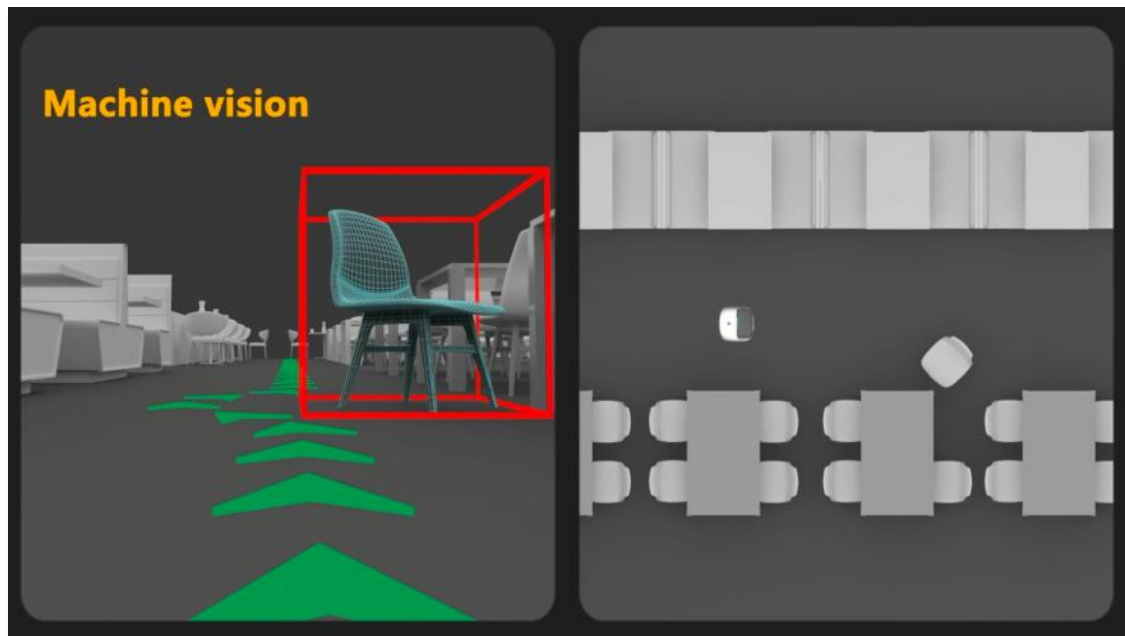


AI-POWERED CUSTOMER INTERACTION

- Engage customers like never before: Advanced generative language model for natural, immersive conversations
- Customized recommendations: Intelligent menu item suggestions based on preferences, interactions, and real-time analysis
- AI powered Machine Vision utilizing Nvidia Jetson Orin Nano

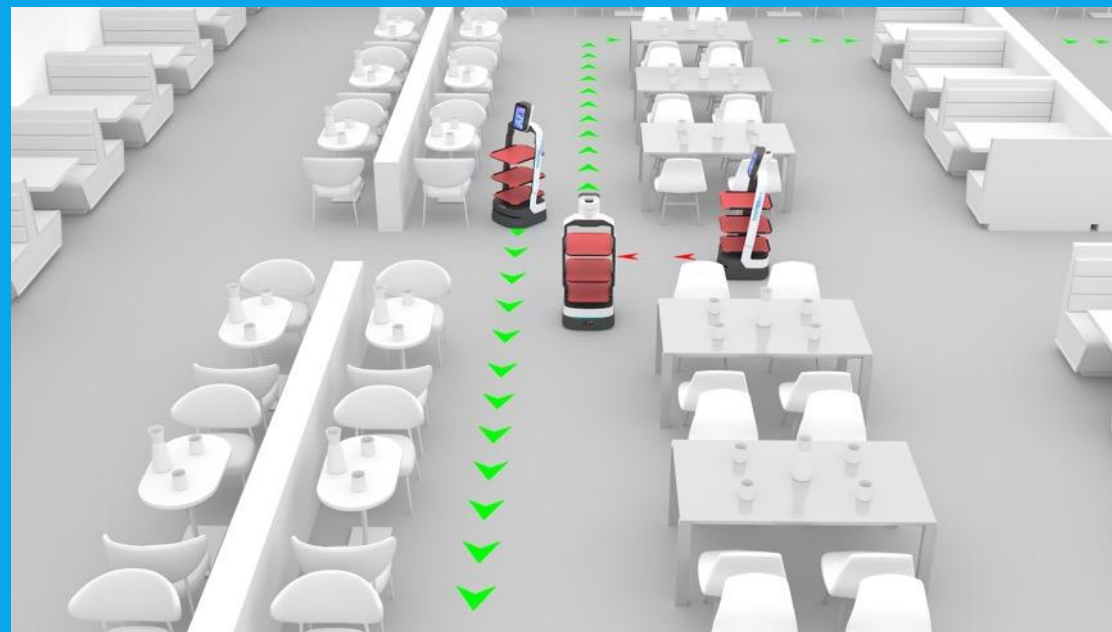


INTELLIGENT NAVIGATION AND SCHEDULING



WE SEE

LiDAR-based SLAM navigation system with depth perception able to identify static and moving obstacles within milliseconds.



WE COLLABORATE

Intelligent mobile sequencing coordinate multirobot deployments and actively improves scheduling efficiency via M2M learning.

PRODUCT MATRIX BUILT ON CLIENT VALUES

Our goal is to utilize robots for up to 80% of jobs in the service industry. Robots will take on the repetitive and mundane tasks and allow operators in the service industry to focus on what really matters, the customer experience.

Unified RaaS (Robot-as-a-Service) cloud platform

- Dual-arm collaborative robots
- Delivery robots
- Cleaning robots
- Service network

Client Goals Achieved w/ Richtech Solutions

- Less labor dependent
- Simpler Operations
- Higher Profit Margins



Intellectual Property

Application Number	Title	Country	Filing Date	Status
17549815	Tray stabilizer system for food delivery robots	U.S.	December 13, 2021	Published
29790385	Service robot	U.S.	November 24, 2021	Published
29790387	Cleaning robot	U.S.	November 24, 2021	Pending
17817639	Autonomous cleaning robot system and method	U.S.	August 4, 2022	Published
29846011	Vending machine assembly for an autonomous delivery robot	U.S.	July 12, 2022	Pending
29791849	Cleaning robot	U.S.	February 12, 2022	Pending
29836627	Debris gathering brush assembly for a cleaning robot	U.S.	April 28, 2022	Pending
29908343	Single Arm Robot	U.S.	January 11, 2024	Pending
29924731	Powder Mixer	U.S.	January 19, 2024	Pending
29924728	Mixer	U.S.	January 19, 2024	Pending
29948962	Gripper For a Robotic Arm	U.S.	June 18, 2024	Pending
29948968	Gripper For a Robotic Arm	U.S.	June 18, 2024	Pending

CASE STUDY: ADAM AT THE 2024 MLB ALL-STAR GAME

Overview

At Globe Life Field during the 2024 MLB All-Star Game, ADAM, the fully automated robotic bartender, was introduced to address high labor costs, ensure consistent service, and bring fans a one-of-a-kind stadium experience. Beyond serving drinks, ADAM added a layer of entertainment that drew attention, boosted social media engagement, and enhanced the overall game day atmosphere.

Challenges

- High labor costs and staffing shortages
- Inconsistent service quality
- Need to create memorable, shareable fan experiences

ADAM's Solution

- High Efficiency: Serves up to 60 drinks per hour with consistent quality
- Fan Appeal: Captivates guests who stop to watch and share the experience online
- Labor Optimization: Allows staff to focus on other guest needs, reducing operational strain

30-Day Results

- 1,365 drinks served
- \$32,746 in revenue
- Noticeable increase in fan engagement and satisfaction

Social Media Buzz

ADAM generated millions of views and shares across Instagram, Twitter, and Facebook. Fans tagged the Texas Rangers and Globe Life Field, creating organic visibility and reinforcing the venue's image as a tech-forward destination.



TITAN AT DOWNTOWN LA LITHIA AUTO GROUP DEALERSHIPS

Overview

Lithia's dealerships across Downtown Los Angeles (DTLA) — from Toyota to Mercedes-Benz to Porsche — have deployed the Titan 440 autonomous robot to improve operational efficiency in high-traffic automotive service environments. Titan has proven its value by streamlining service workflows, reducing reliance on an unreliable labor force, and delivering consistent task performance. atmosphere.

Challenges

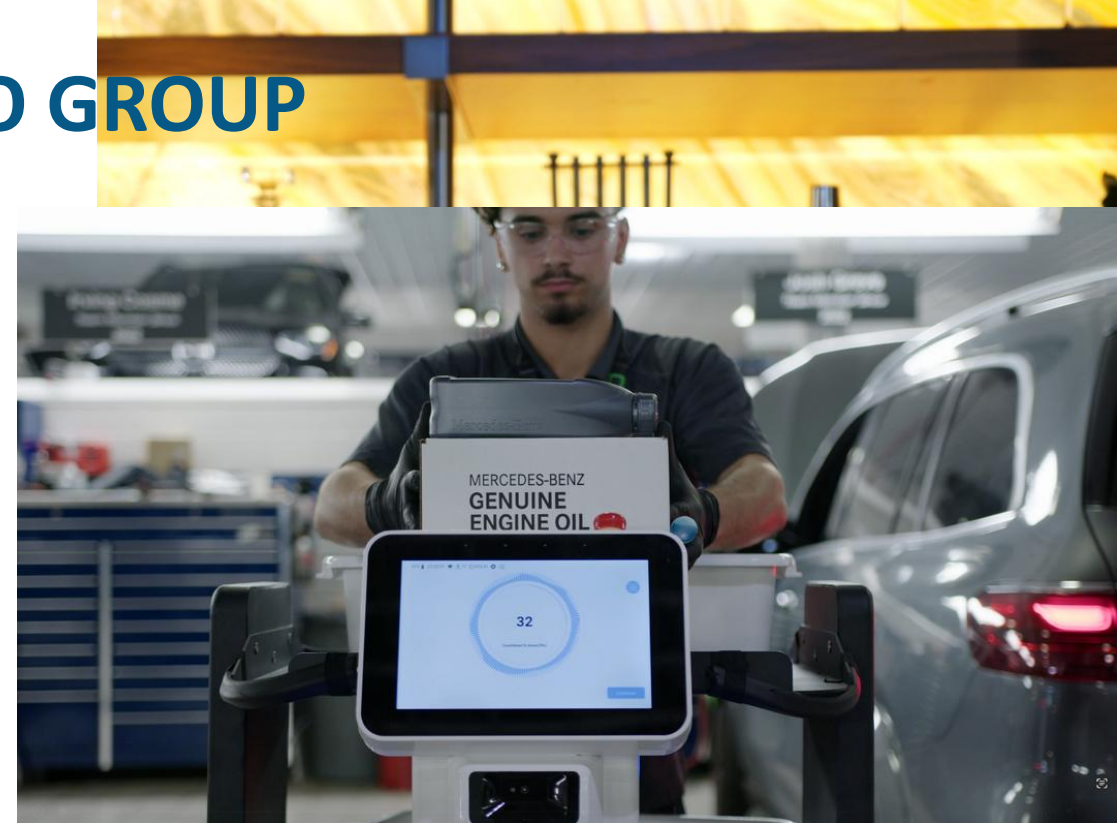
- High service demand across multiple busy dealerships
- Complex task scheduling and coordination
- Increasing labor costs and an unreliable labor force

Titan's Solution

- Automated delivery of car parts
- Reliable, consistent performance in task handling
- Reduced manual workload and improved operational flow

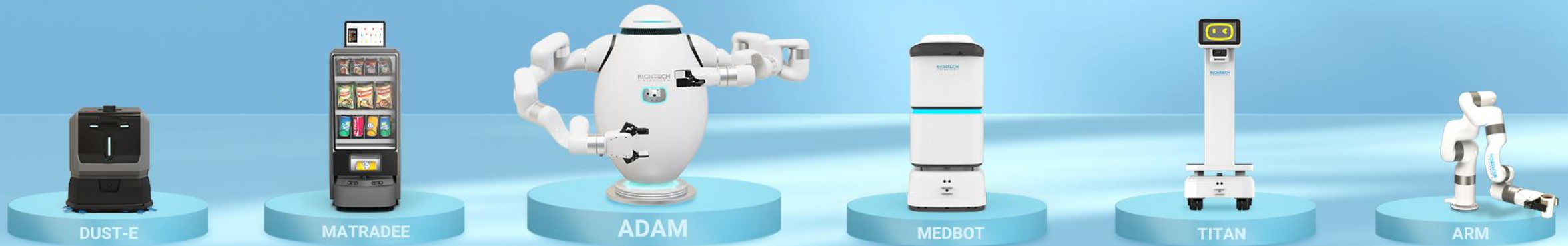
Operational Impact

During this period, Titan has contributed to measurable efficiency gains, with at least an estimated **8.5%** improvement in overall productivity across all locations. Its consistent performance across different brands sets a strong precedent for broader implementation in the automotive service industry.



COMPETITIVE LANDSCAPE

THE WORLD'S FIRST TOTAL AUTOMATION PROVIDER IN THE SERVICE SECTOR



FLOOR CLEANERS



SERVICE BUSSING



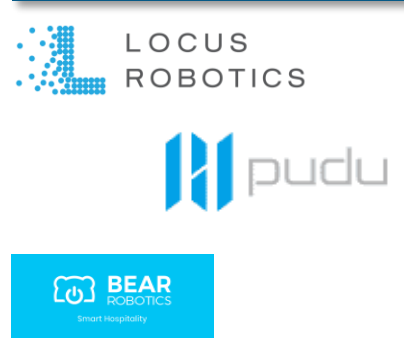
BARISTA + BAR



MEDICAL DELIVERY



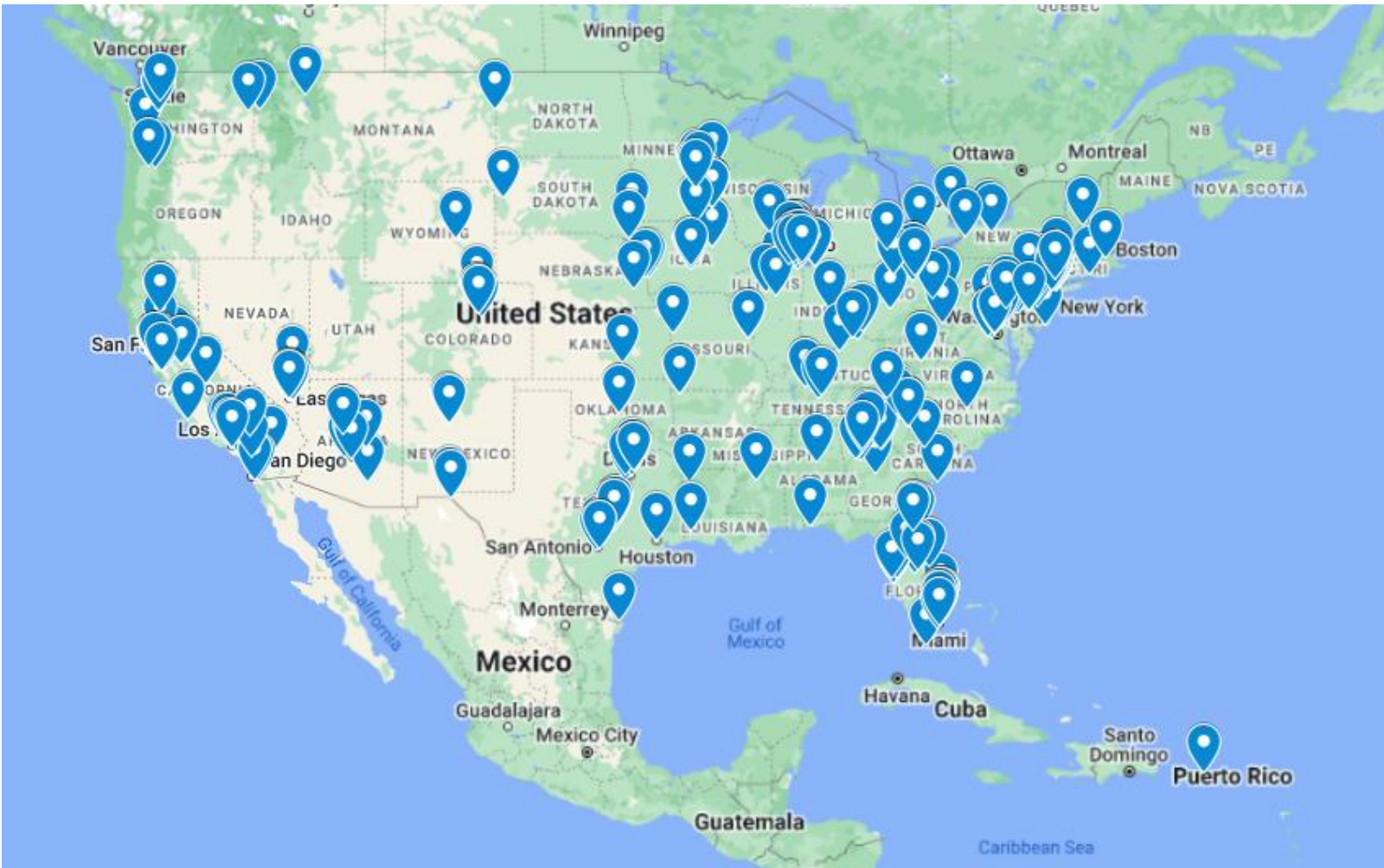
LOGISTICS DELIVERY



KITCHEN



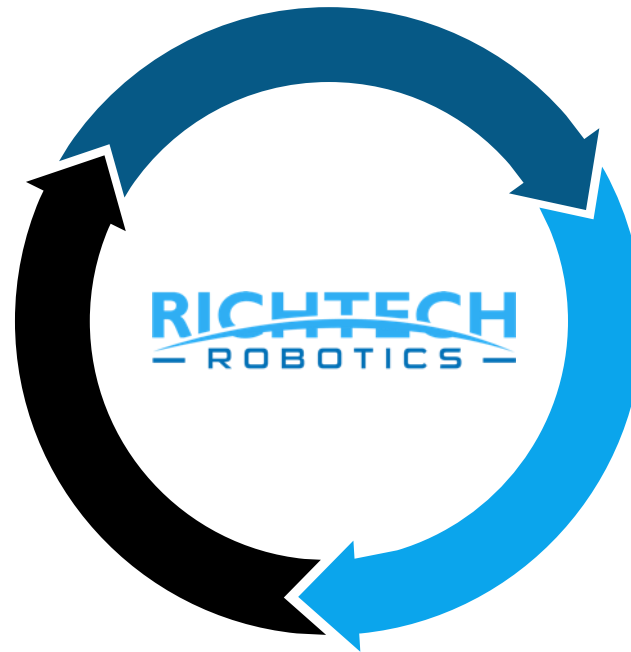
EXISTING CLIENT COVERAGE



As of April 2025, Richtech's service robots have been installed for more than 400 customers across the United States.

Robotic Sales and RaaS Model

- Over 400 robots installed globally
- Customer oriented Robot-as-a-Service (RaaS) offering
- Delivery Robots: High volume environments such as hospitals and restaurants
- Cleaning Robots: Perform routine commercial floor cleaning for all surfaces
- Production Robots: Allow customers to focus human capital on higher value tasks



Cooperative Operation

- Strategic partnerships with established restaurant companies and coffee brands
- Co-branded operations for mutual growth and shared resources
- Targeting 1,000+ stores within the next five years
- Focused on high visibility locations

Proprietary Operation

- AlphaMax, the world's first robotic restaurant management company
- CLOUFFEE & Tea, proprietary brand focused on robotic coffee and Boba tea



FINANCIAL PERFORMANCE

Trailing 4 Quarters	
Reported Revenues ¹	\$4.1M
Secured RaaS Contracts ²	\$6.6M
Cash & Equivalents ³	\$107M



NOTES:

- 1. For the 12 months ended 6/30/2025
- 2. These contracts will contribute to revenue generation incrementally over lease terms ranging from 36 to 72 months
- 3. As of 6/30/2025

CAPITALIZATION TABLE

Security	Outstanding As of 6/30/25
Class A	39.9M
Class B	98.7M
Total Common Shares	138.6M



MANAGEMENT TEAM



Wayne Huang
CEO

A natural born inventor and innovator, Wayne has over 20 years of experience in computer vision-based technology development management and product design. Wayne holds a number of product patents and has several pending, in fields from facial recognition to touchless interface.



Michael Huang
CFO

As cofounder of Richtech, Michael oversees the planning, development, and execution of our product line. Michael is also responsible for supply chain management, coordinating with the R&D and product management teams.



Phil Zheng
COO

Phil serves as Chief Operations Officer at Richtech, overseeing Sales, Operations, and Customer Success. Phil holds a BA from UCLA and a JD from UC Irvine School of Law.

INDEPENDENT DIRECTORS



John Shigley

John is a retired Nevada certified public accountant with over 30 years of executive experience in large casino-hotels. John has held various positions in finance, marketing and operations, including Chief Financial Officer of Primadonna Resorts, President of Caesars Palace, Executive Vice President of New York, New York Las Vegas, Executive Vice President and Chief Financial Officer of MGM Grand Hotel Las Vegas, President of MGM Vietnam and Chief Operating Officer of Gaming for MGM China.



Stephen Markscheid

Stephen is Aerion Capital's Managing Principal, and independent non-executive director for prominent public firms like Fanhua, Jinko Solar, Kingwisoft, Monterey Capital. A GE Capital veteran, he propelled business development in Asia Pacific. Steve holds degrees from Princeton, Johns Hopkins, and Columbia.



Saul Factor

As president of Factor Healthcare Consulting, Saul is a strategic global healthcare and pharma executive with a track record of translating vision into innovative strategies. Collaborative leader skilled in high-level negotiations, trusted relationships, and achieving impressive financial and operational outcomes. A driving force in reshaping industry standards.

ADVISORY BOARD MEMBERS



Michael J. Roberts

Michael served as the President and Chief Operating Officer of McDonald's Corporation from 2004 to 2006, as the Chief Executive Officer of McDonald's USA during 2004, and, prior to those roles, held various senior-level positions at McDonald's USA from 2001 to 2004.



Yman Vien

Yman, a Chinese American leader from Vietnam, is a business consultant and financial advisor with 29 years of banking experience. Recognized by the American Bankers Association, she now serves as a Business Banker at Lakeside Bank and has a history of philanthropic involvement as a trustee and treasurer for Ravenswood Health Care Foundation.



Dr. Darryl T. Jenkins

Darryl is CEO of DLJ Consulting Group with over 30 years' experience in corporate leadership, strategic planning, information technology, and organizational development with leading Fortune 500 companies. He serves as Chairman of the Board of Judson University, a professor and is business advisor to corporate and nonprofit clients.




Dr. Lingyun Gu

Lingyun graduated from the School of Computer Science at Carnegie Mellon University with a Ph.D. degree and has dedicated 25 years to the field of artificial intelligence. He has obtained nearly 190 patents and software copyrights in China and the United States and has published over 20 academic papers.

INVESTMENT SUMMARY

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RICHTECH

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APPENDIX





Market

- Strategic alliance with large Fortune 500 companies
- New market positioning in both private and public sectors
- Target highly labor-intensive industry sectors: janitorial, healthcare, food service, senior living, and hospitality

Technology

- AI core: Building blocks of AI & machine learning deployments
- Natural language technology: Analysis and interpretation of human communications
- Smart cloud platform: Software and services that enable deployment across all verticals to automate business processes

Manufacturing

- Implement ERP program across all manufacturing sites
- Focus on design and further strengthen OEM partnerships
- Streamline and improve end to end efficiency, quality, communication

Supply Chain

- Launch dual sourcing strategy for critical components
- Establish supplier chain deployment plan, inventory planning, and the coordination of assets to optimize delivery of goods, services and reduce cost

HAVE YOU HEARD ABOUT US?



These Cool Robots Can Sing 'Happy Birthday' And Even Paint Your Nails
By Asia Grace | New York Post
June 16, 2021



Restaurant Owners and Workers Struggle Amid Labor Shortage
By Emily Barone | Time Magazine
June 29, 2021



NV tech company unveils robot barista on FOX square
By: Fox and Friends
June 10, 2023



Peanut the Waiter Robot Is Proof That Your Job Is Safe
Matt Simon | Wired Magazine
Posted June 01, 2021



RichTech Robotics is Awarded the 2021 Member's Choice Award For Innovation and Technology
2021 OHLA Annual Conference & Gala
November 23, 2021



On A Roll: Robots Will And Charlie Are Mayo Clinic's Newest Tools
By: Post Bulletin
May 27, 2023



California Pizza Kitchen Is Quietly Testing Amid A National Labor Crisis That Is Forcing Closures
By Nancy Luna | Business Insider
July 14, 2021

October 21, 2021
Living Center, Serves Residents
By: Nabil Remadna | KGAN Austin



Burgerfi Announces Robot To Deliver Food To Customers
By: Michael Hollan | FOXBusiness
Dec 17, 2021



THE KARDASHIANS
The family you know and love is here with a brand new...MORE TV14 | Reality | TV Series | 2022



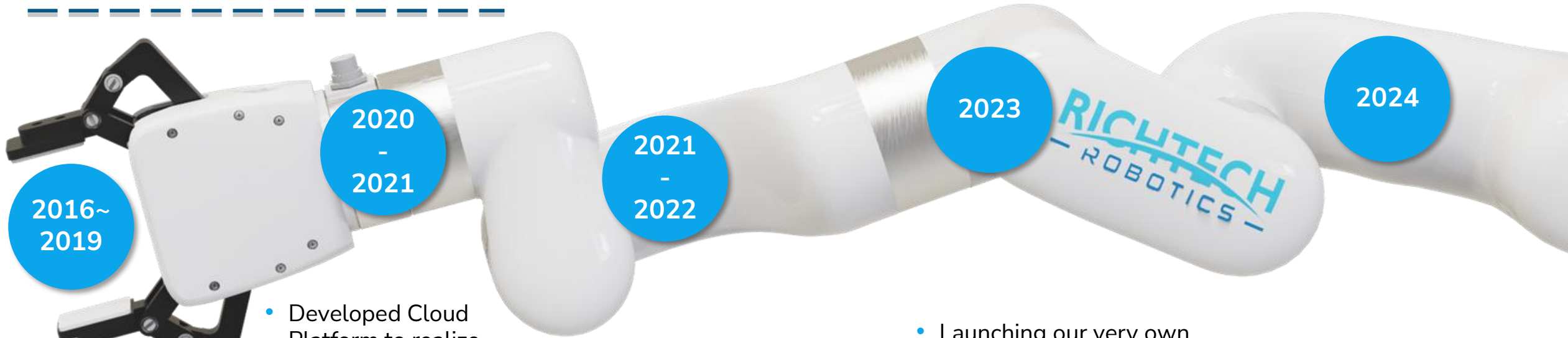
California Restaurant Turns To Robots To Hire Workers
By Antonio Planas | NBC News
July 30, 2021



The Best Of CES 2023, From A Barista Robot To An Augmented-Reality App For Eyebrows
By: Fortune
January 7, 2023



RICHTECH'S DEVELOPMENT ROADMAP



2016~
2019

2020
-
2021

2021
-
2022

2023

2024

- Service Robot Platform Development
- Robotic ARM's AI controlling system

- Developed Cloud Platform to realize data sharing of robots in multiple application scenarios in the future
- Started to deploy Matradee series Food delivery robot based on catering industry and achieved success

- Deployed delivery robot operation services for more than 80 customers
- Developed and commercialized ADAM dual-arm collaborative robot based on commercial scenarios such as wine, coffee, and milk tea

- Launching our very own robotic boba tea and coffee shops, and revolutionizing the food industry with cutting-edge food trailers featuring integrated robots

